

A decorative header featuring a close-up of the American flag, showing the stars and stripes in a slightly wavy, draped manner.

IT Schedule 70

Jill Thomas
Division Director

The top of the slide features a decorative header with a stylized American flag. It includes white stars on a blue background in the upper left corner and a solid red horizontal band spanning the width of the slide.

Overview – IT Schedule 70

- Largest IT contract vehicle in the government for commercial offerings
 - Govt.-wide solution reduces contract duplication
 - Over \$15 billion in IT procurements annually
 - Over \$7.5 million IT products and services
 - Over 4700 IT contractors (over 80% are small businesses)
- Potential 20 year Period of Performance (POP) (5yr base + three 5yr options)
- Offers agencies a fast and efficient way to buy IT
 - At fair and reasonable prices



Overview – IT Schedule 70

- The solicitation on FebBizOpps, is open continuously and vendors can submit an offer or modification any time
- Flexibility to adapt to the changing market needs
- Participation by new and innovative vendors
- May establish Blanket Purchase Agreements (BPAs) which saves time & costs
- Currently 25 Special Item Numbers (SINs) or IT Categories of services and products

IT Schedule 70 Structure



Hardware/Products

132-3: Leasing of Products

132-4: Daily/Short Term Rental

132-8: Purchase of New Equipment

132-9: Purchase of Used or Refurbished Equipment

132-12: Maintenance of Equipment, Repair Services and/or Repair/Spare Parts



Software

132-32: Term Software License

132-33: Perpetual Software License

132-34: Maintenance of Software as a Service



Services

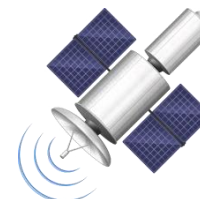
132-40 – Cloud Services

132-50: Training Courses

132-51: Information Technology Professional Services

132-52: Electronic Commerce and Subscription Services

132-53: Wireless Services



COMSATCOM

132-54: COMSATCOM Transponded Capacity

132-55: COMSATCOM Subscription Services



Identity, Credential, and Access Management (ICAM)

132-60A: Electronic Credentials, Not Identity Proofed

132-60B: Electronic Credentials, Identity Proofed

132-60C: Digital Certificates, Incl. ACES

132-60D: E-Authentication Hardware Tokens

132-60E: Remote Identity and Access Managed Svc.

132-60F: Identity and Access Mgt. Prof. Svc.

132-61: PKI SSP Program

132-62: HSPD-12 Product and Svc. Components

132-100: Ancillary Supplies and/or Services

132-99: Introduction of New IT Services and/or Products



Draft Revised SIN 132-55

SIN	Description
132-55 Commercial Satellite Subscription Services	<p data-bbox="490 596 1707 1016">Includes pre-existing, pre-engineered commercial satellite service solutions, including dedicated, shared, or on-demand satellite resources, ancillary terrestrial components, and Contractor specified networks and equipment, based on any commercially available satellite or airborne constellation/platform, including, but not limited to, satellite-based communications, sensor data, imagery and geospatial collected or derived services and/or products.</p> <p data-bbox="490 1082 1414 1230">Sub-Categories: Satellite Communications (SATCOM) Services Earth Observation (EO) Services</p>



Timeline

Next Steps	Expected Completion Date
Industry Day	6/16/2016
Obtain Industry Feedback	7/12/2016
Revised SIN Solicitation Posted to GSA Interact	4Q FY16
Publish Revised SIN	1Q FY17
Add current vendors on Revised SIN	1Q FY17
New Vendors on IT Schedule 70	On-going



IT Schedule 70 Vendor On-Boarding Support

- Solicitation contains evaluation factors (Corporate Experience, Past Performance, Quality Control, Relevant Project Experience (for services), and price)
- Dedicated team to support offers/modifications
- Host vendor training sessions
- Updates will be on GSA Interact - IT Schedule 70 Group

A decorative header featuring a stylized American flag with white stars on a blue background and red and white stripes.

Making It Easier IT Schedule 70 Initiatives

Soundjata Carty
Branch Chief



Startup Springboard

Objective:

Allow highly qualified businesses an alternative to the current 2-year professional experience requirement. This means we can get startup companies offering emerging technologies onto Schedule 70 and into the hands of customer agencies faster.

What we've done:

Now, prospective industry partners lacking two years of corporate experience can complete their proposals for an IT Schedule 70 MAS contract by:

- Using the professional experience of their executives and key personnel as a substitute for having two years of corporate experience
- Using the project experience of key personnel as a substitute for having relevant corporate past performance
- Providing financial documentation that demonstrates the company's financial responsibility in lieu of submitting two years of financial statements

Next Steps:

- Contact the dedicated IT Schedule 70 Startup Springboard support team with any questions at S70Springboard@gsa.gov



FASt Lane

Objective:

Cuts the time it takes to get specific new innovative IT suppliers on Schedule 70 as well as the time it takes for changes to be made to a current contract. The FASt Lane program ensures our government customer agencies have quicker access to emerging technologies and innovative suppliers.

What we've done:

- 4 Branches in Schedule 70 with dedicated personnel for FASt lane processing
 - Reducing the time to get on Schedule 70 from 110 days to 45 days
 - Modifications done within 24-48 hours

Next Steps:

If interested in the FASt Lane and want to learn more about the criteria for participation, please go to the [FASt Lane website](#)

Contact FAStLane@gsa.gov for more information



IT Schedule 70 Plain Language Roadmap

Objective:

Develop a clear and concise way that explains the Schedule 70 offer process for new vendors in discrete and simple terms.

What we've done:

We talked with vendors about their experiences with the IT Schedule 70 process, what they had the most trouble with, and what information needed to be clarified. We also talked with contracting officers to see where they saw the most mistakes being made as they reviewed the offers submitted by vendors.

In the end, we took all of the information we gathered and developed a [step by step guide](#) to what people need to know when submitting an offer for an IT Schedule 70 contract.

Next Steps:

[Check it out!](#)

A decorative header featuring a close-up of the American flag, showing the stars and stripes. The stars are white on a blue background, and the stripes are red and white. The image is slightly blurred and has a soft, wavy effect.

For More Information

<http://www.gsa.gov/schedule70>

Live Chat

Email: ITCSC@gsa.gov

Call: (855) ITAID4U (482-4348)